MAIL TO: QSice of the Attorney General Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 I Street Sacramento, CA 95814 Telephone: (916) 323-5079

WEB SITE ADDRESS: http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 05 (California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Telemarketing held (on) (from) 12/11/05 , 20 to 12/31/05 , 20 (Type of activity) (Type of activity) (Date or dates must be shown) Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee Percentage of Other I follow, provide brief explanation				
Name of contractical functionizer San Francisco Balllet Name of charity	Name and Address of Commercial Fundraiser:	1403	_	
Name of contractical functionizer San Francisco Balllet Name of charity	SD&A Teleservices, Inc.		CT No. 2238 - E.E.I.N. No. 94-1415298	
Name of chartity Name of cha			1	
Additional Add	101 Continental Boulevard, Suite 400			
Sain Francisco			455 Franklin St.	
City, State, and ZIP Code City, State, and ZIP code of charity	El Segundo CA 9024	5		CA 94102
Figures from (check one):	City, State, and ZIP Code			
Citype of activity Date or dates must be shown	Figures from (check one): National Campaign Californ	nia Campaign 📈		
Citype of activity Date or dates must be shown	Telemarketing		12/11/05	12/31/05
Section Sect	neta (or	n) (from)	, 20, 10	, 20
Tother, provide brief explanation		_		-
A Cash contributions				Other 🔲
B. Entertainment sales or admission charges C. Sales from products C. D. Advartisement sales D.	1. REVENUE			
C. Sales from products D. Advortisement sales D. B. Membership fees E. F. Other sources: (Specify) a. Fa. Fb. C. Fc. Fc. G. Fc. Fd. Fd. St2,745.00 G. C. TOTAL REVENUE 2. EXPENSES A. Fees or commissions B. Salaries C. Payroll taxes D. Employee benefits D. E. Cost of interchandlae for rotals F. Cost of entertainment F. Cost of entertainment F. G. Postage G. H. Advertisling I. Tolephone J. Rental of equipment K. Facilities charge L. Permits M. Other exponses: (Specify) a. Ma. b. Mb. C. Md. C. Md. Md. Md. ELEGICO Md. Md. Md. Md. Md. Md. Md. Md. Md.	A. Cash contributions	_	\$12,745 <u>.00</u> A.	
D. Advortisement sales E. Membership fees F. Other sources: (Specify) a.	B. Entertainment sales or admission charges	_	B,	
D. Advortisement sales E. Membership fees F. Other sources: (Specify) a.	C. Sales from products	_	c.	
F. Other sources: (Specify) a.	D. Advertisement sales	_		
a.	E. Membership fees		E.	
b	F. Other sources: (Specify)			
c. Fe. d. Fd. g. TOTAL REVENUE \$12,745.00 2. EXPENSES A. A. Fees or commissions A. B. Sataries B. C. Payroll taxes C. D. Employee benefits D. E. Cost of merchandise for resale E. F. Cost of entertainment F. G. Postage G. H. Advertising H. I. Tolephone I. J. Rental of equipment J. K. Facilities charge K. L. Permits L. M. Other expenses: (Specify) Mb. a. Mb. b. Mb. c. Mc. d. Md.	a		Fa.	
d.	b		Fb.	
d.	c		Fc.	
S. TOTAL REVENUE S.	_		Fd.	410 515 00
A. Fees or commissions B. Salaries C. Payroll taxes C. D. Employee benefits D. E. Cost of merchandise for resale E. Cost of entertainment F. Cost of entertainment F. Costage H. Advertising H. I. Telephone J. Rental of equipment K. Facilities charge K. L. Permits M. Other expenses; (Specify) a. b. Mb. c. Mc. Md. Md. Md. Md. Md. Electrone	G. TOTAL REVENUE	_	···	\$12,745.00 G.
B. Salaries	2. EXPENSES			
C. Payroll taxes C. D. Employee benefits D. E. Cost of merchandise for resale E. F. Cost of entertainment F. G. Postage G. H. Advertising H. I. Telephone I. J. Rental of equipment J. K. Facilities charge K. L. Permits L. M. Other expenses; (Specify) Ma. a. Mb. b. Mb. c. Mc. d. Md.	A. Fees or commissions	_	A.	
D. Employee benefits	B. Salaries	_	В.	
E. Cost of merchandise for resale F. Cost of entertainment F. G. Postage G. H. Advertising H. Telephone J. Rental of equipment K. Facilities charge K. L. Permits M. Other expenses; (Specify) a.	C. Payroll taxes	_	C.	
F. Cost of entertainment G. Postage H. Advertising H. Telephone J. Rental of equipment K. Facilities charge K. L. Permits M. Other expenses; (Specify) a	D. Employee benefits	_	D.	
G. Postage G. H. Advertising H. I. Telephone I. J. Rental of equipment J. K. Facilities charge K: L. Permits L. M. Other expenses; (Specify) a	E. Cost of merchandise for resale	_		
H. Advertising H. I. Telephone I. J. Rental of equipment J. K. Facilities charge K. L. Permits L. M. Other expenses; (Specify) a. Ma. b. Mb. c. Mc. d. Md.	F. Cost of entertainment	_	F.	
Telephone	G. Postage	_	G.	
J. Rental of equipment J. K. Facilities charge K. L. Permits L. M. Other expenses: (Specify) a. b. Mb. c. d. Md.	H. Advertising	_	H.	
K. Facilities charge	I. Telephone	_		
L. Permits M. Other expenses; (Specify) a	J. Rental of equipment	_	J.	
M. Other expenses: (Specify) a	K. Facilities charge	_	к.	
a	L. Permits	_	L.	
b Mb. c Mc. d Md.	M. Other expenses: (Specify)			
b Mb. c Mc. d Md.	a		Ma.	
d Md.				
dMd.				
				\$16,164.00 N.

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES ANNUAL FINANCIAL REPORT FOR 2005

(California Government Code Section 12599)

Page 2

3,	Amount to charity (subtract line 2N from line 1G)			-\$3,419.00 3.					
4.	Loss additional fundraising expenses paid by charity including	\$0.00 4.							
5.	Less fair market value of goods and/or services used for the ev	\$0.00 5.							
6.	Net proceeds realized by charity from the campaign (subtract li	-\$3,419.00 6.							
7.	 (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit? Yes No If "yes" complete the following: 								
	Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization		iationship of officer, etc. charitable organization					
	See attached list of officers and directors								
Γ									
_	(b) For each affiliation Identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.								
	Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.								

7.0

San Francisco Ballet 2005 - 2006 TeleFundraising Campaign

Total money received by

Total fees* paid to Total net to	SD&A Teleservices, Inc. San Francisco Ballet	\$16,164 (\$3,419)
Total fees and commissions paid to SD&A Teleservices, Inc. by San Francisco Ballet		\$16,164
Cost of Campaign: salaries: agents and managers payroll taxes advertising and supplies		\$10,022 \$995 \$272
Cost of Operations: operating expenses Total expenses paid by SD&A Teleservices, Inc. out of commissions		\$4,041
earned from San Francisco Ballet		\$15,331
net		\$833

San Francisco Ballet

\$12,745

*these expenses are percentages of Commissions based on SD&A Teleservices, Inc.'s operating ratios.

SD&A Teleservices, Inc. does not receive donated funds. All monies rec'd are as reported to SD&A Teleservices, Inc. by the charitable organization.